



Today's Date: 9/19/23

Name: Jane Rafter
 Phone: 555-555-5555
 Email: janerafter@janerafter.com

Rig Date: Sun 7/14/24

Launch Date: Mon 7/15/24
 # days: 16
 # people: 16

8:30AM @ TBD

Permit Holder: Ken Kayaker
 Phone: 444-444-4444
 Email: kenkayaker@kenkayaker.com

Phantom Exchange Date:
 Take-out Date: Tue 7/30/24
 Take-out Location: Diamond Creek
 Take-out Time: 10AM

ceiba@ceibaadventures.com
 1-800-217-1060
 928-527-0171
 FAX: 928-527-8127
 PO Box 2274
 Flagstaff, AZ 86003

'Whole Shabang!'
 Highlighted Items included in the 'Whole Shabang!'
 free of charge

Notes:

5 boat Whole Shabang! 16 people for 16 days. Ceiba shuttles for put in and take out.

Food price/person/day varies from \$22-\$26 depending on total # of people and # of days.

Ceiba is not involved with your NPS fees.

Row & Paddle Boats, IKs, Whitewater Kayaks, SUPs & Equipment

Item	Price/day	Quantity	# of days	Extended Price
Ceiba's Full Oar Rigs				
18' NRS Self-Bailer	\$53.00	3	16	\$2,544.00
16' NRS Self-Bailer	\$53.00	2	16	\$1,696.00
Aluminum main frame for 18' boat fully rigged w/ straps	\$27.00	5	16	Inc in Full Rig
Trailer frame w/ drop bag	\$12.00	5	16	Inc in Full Rig
Rear deck	\$5.00	5	16	Inc in Full Rig
11' Oar (with your choice of oar set up) - 18'	\$10.00	12	16	Inc in Full Rig
10' Oar (with your choice of oar set up) - 16'	\$10.00	8	16	Inc in 16' Full Rig
Rig Bag w/ 15 cam straps	\$5.00	5	16	Inc in Full Rig
Aluminum sand anchor & hammer	\$1.50	5	16	Inc in Full Rig
Throw bags	\$1.50	5	16	Inc in Full Rig
Drag bag	\$1.50	5	16	Inc in Full Rig
Throw cushion - type 4 NPS REQ 16' & Longer	\$1.50	5	16	Inc in Full Rig
Air pump/bag	\$3.00	2	16	Inc in Full Rig
Row Boat Repair kit	\$5.00	2	16	Inc in Full Rig
Bail buckets	\$1.50	5	16	Inc in Full Rig
205 qt. Canyon Cooler	\$4.75	5	16	Inc in Full Rig
Side boxes included with 16'	\$3.50	4	16	Inc in 16' Full Rig
Cooler covers	\$2.00	5	16	Inc in Full Rig
Box covers - 18'	\$1.50	6	16	Inc in Full Rig
Aluminum table	\$5.50	3	16	Inc in Full Rig
Inflatable Kayaks				
1 Person Inflatable Kayak	\$20.00	1	16	Inc in Whole Shabang!
Kayak paddle (includes spare)	\$2.00	2	16	Inc in Whole Shabang!
Kayak helmet	\$1.75	1	16	Inc in Whole Shabang!
Boat Equipment				
Extra Rope - 60'	\$1.00	1	16	Inc in Whole Shabang!
Major 1st aid kit NPS REQ (w/ signal mirror, signal panels & printed copy of NPS regulations)	\$5.50	1	16	\$88.00
Minor 1st aid kit NPS REQ *add'l charge for 1st aid items used	\$3.50	4	16	\$224.00
Rescue bag: Z-Drage kit w/ static line	\$5.50	1	16	\$88.00
Subtotal Row & Paddle Boats, IKs & Equipment:				\$4,640.00

Kitchen, Coolers & Storage Boxes

Item	Price/day	Quantity	# of days	Extended Price	
Complete kitchen for 8 to 16 people	\$30.00	1	16	\$480.00	
<i>Initial kitchen supplies: dishsoap, clorox, sponges, scrubbies, sparkies, hotpads, dish towels</i>					
	flat fee of	\$50.00	1	flat	Inc in Food Pack
Stove w/ blaster, regulator, 1 full propane tank	\$9.00	1	16	Inc in Comp Kitchen	
Additional Full Propane Tank	\$3.00	3	16	\$144.00	
Stove windscreen	\$1.50	1	flat	Inc in Comp Kitchen	
Griddle	\$1.50	1	16	Inc in Comp Kitchen	
Cook pots, silver bowls, Dutch ovens (total for all)	\$3.50	1	16	Inc in Comp Kitchen	
Plates, bowls, silverware	\$2.50	1	16	Inc in Comp Kitchen	
Complete cooking utensils	\$2.00	1	16	Inc in Comp Kitchen	
Straining screen NPS REQ	\$1.50	1	16	Inc in Comp Kitchen	
Dish dryer net	\$1.50	1	16	Inc in Comp Kitchen	
Dish buckets (set of 4)	\$4.50	1	16	Inc in Comp Kitchen	
Kitchen ground tarps NPS REQ	\$2.50	3	16	Inc in Comp Kitchen	
Fire pan (NPS approved) w/ brush & shovel	\$3.50	1	16	Inc in Comp Kitchen	
Fire blanket NPS REQ with fire pan	\$2.50	1	16	\$40.00	
Handwash system, 2 units in 1 NPS REQ	\$3.50	1	16	Inc in Comp Kitchen	
Electric water filter (includes battery)	\$15.50	1	16	\$248.00	

Water Wizard - (for settling muddy water)	\$16.00	1	flat	\$16.00
Lanterns - kit of 2	\$2.50	1	16	\$40.00
Ceiba 12 oz Insulated Mug	flat fee of \$5.50	16	flat	Inc in Whole Shabang!
2 gallon coffee Gott	\$3.00	1	16	Inc in Whole Shabang!
Roll-a-table w/ ground tarp	\$3.50	1	16	Inc in Whole Shabang!
Water jugs - 5 gallons	\$1.50	5	16	Inc in Whole Shabang!
Rice bags - 1 dozen	flat fee of \$12.00	1	flat	Inc in Whole Shabang!
Kitchen parawing	\$3.50	1	16	Inc in Whole Shabang!
Can smasher	\$2.00	1	16	Inc in Whole Shabang!
20 mm food storage ammo can - for food pack	\$0.75	17	16	\$204.00
Aluminum box	\$2.25	3	16	\$108.00
Compost Cans & Service	\$10.00	0	flat	\$0.00
Subtotal Kitchens, Coolers & Storage Boxes:				\$1,280.00

Toilet

Item	Price/day	Quantity	# of days	Extended Price
Toilet system box (w/ seat & Porto Riser)	\$5.25	1	16	\$84.00
Porto riser	\$1.25	1	16	Incl w/ toilet system
Porto box	\$1.50	6	16	\$144.00
"Daytripper" daytime toilet NPS REQ	\$3.25	1	16	\$52.00
Pee bucket	\$1.25	1	16	Incl w/ toilet system
<i>(Full trip toilet supplies included with Whole Shabang Food Pack)</i>				Subtotal Toilet: \$280.00
Porto box dump & clean, per can flat fee	flat fee of \$30.00	6	flat	\$180.00
Subtotal Toilet Dump & Clean:				\$180.00

Camp & Personal Items

Item	Price/day	Quantity	# of days	Extended Price
Satellite phone (\$2/min additional cost)	\$13.00	1	16	\$208.00
PFDs - type 5 (life vests) 1 spare per every 10 people NPS REQ	\$2.50	18	16	Inc in Whole Shabang!
50 cal personal ammo can	\$1.50	16	16	Inc in Whole Shabang!
Wood stove & fire blanket	\$7.00	0	16	\$0.00
Chairs	\$2.00	0	16	\$0.00
Camp Shovel	\$2.00	0	16	\$0.00
Waterproof dry bags (65 liter or 110 liter)	\$3.50	0	16	\$0.00
Waterproof DAY bags (35 liter)	\$2.50	0	16	\$0.00
Guitar dry bag	\$3.50	0	16	\$0.00
Helmet	\$1.75	0	16	\$0.00
Paco pad	\$3.50	0	16	\$0.00
Camp Cot	\$4.50	0	16	\$0.00
Sleep kit (dry bag, sheet, tarp, pillow, sleeping bag)	\$6.50	0	16	\$0.00
Tents 2-person	\$6.50	0	16	\$0.00
Camp Fun: Horseshoes & Bocci	\$2.50	1	16	Inc in Whole Shabang!
Subtotal Camp & Personal Items:				\$208.00

Optional personal gear can be added

Food, Ice & Sundries

Ceiba Food Pack, Your choice of set Ceiba Menus	\$950.00	1	flat	\$950.00
Food, ice and sundries, food pack labor, per person per day	\$22.00	16	16	\$5,632.00
NOTE: Price varies with number of people, number of days & menu choice. Price is finalized during menu planning - 2 months prior to launch.				
Trash dump & recycling fee (included if you use Ceiba food storage boxes & have a food	\$100.00			Inc in Whole Shabang!
Subtotal Food, Ice & Sundries:				\$6,582.00

Shuttles

Put-in: Flagstaff to Lees Ferry

Truck & Trailer	\$735.00			\$735.00
Van	\$735.00			\$735.00

Take-out: Diamond Creek to Flagstaff

Truck & Trailer	\$850.00			\$850.00
Van	\$795.00			\$795.00

* Hualapai fees are additional, noted below

Subtotal Shuttles: \$3,115.00

Hualapai Diamond Creek Take Out Permit Fees

Diamond Creek Road Usage Fee = \$64.20 per passenger, per vehicle and per driver

# of Ceiba vehicles: 2	\$64.20 fee			\$128.40
# personal vehicles:	\$64.20 fee			
# of drivers: 2	\$64.20 fee			\$128.40
# passengers: 16	\$64.20 fee			\$1,027.20

Subtotal Hualapai Fees, tax included: \$1,284.00

Price/Person/Trip \$1,135.79

*Includes damage deposit

****You are Responsible For Confirming All Dates, Times, Equipment and Services are Current and Correct****

SUBTOTAL	\$17,569.00
Discounts: Whole Shabang,	
10% off of equipment charges	-\$640.80
DISCOUNTED SUBTOTAL	\$16,928.20
AZ TAX	\$744.42
Refundable Damage Deposit	\$500.00
GRAND TOTAL	\$18,172.62
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BALANCE DUE	\$18,172.62

Deadlines

\$500 deposit reserves your equipment	ASAP
50% of the Balance Due is due by	May 16, 2024
100% of the Balance Due is due by	June 15, 2024

Payment Policy

Payments can be made with personal check, money order, or credit card.
 \$500 deposit will reserve gear & services on the Ceiba calendar.
 50% of your balance is due 60 days prior to your launch date.
 100% of your balance is due 30 days prior to your launch date.

Cancellations

Full-trip cancellations must be submitted in an email by the trip leader or organizer.

Prior to 60 days from launch payments will be refunded to the trip leader less a 3% administration fee of the **subtotal due for the trip**.
Between 60-31 days prior to launch payments will be refunded to the trip leader less the foodpack fee, and a 3% administration fee of the **subtotal due for the trip**.
Between 30-15 days prior to launch 50% of the **subtotal due for the trip will be refunded to the trip leader or organizer**.
Within 15 days prior to launch, if your reservation is cancelled, the only available refund will be for any shuttles not taken and Hualapai fees (if applicable).

Individuals Cancelling

In order to be refunded, an individual who can no longer go on the trip must submit to Ceiba written approval from the trip leader or organizer.

Damaged Goods

You are responsible for any loss or damage to Ceiba's Equipment. We require that a copy of your credit card be kept on file by Ceiba for the duration of your trip. If loss or damage occurs, you will either be charged the cost of replacement, or \$65/hour for repairable damage.

* Please feel free to contact us with any questions concerning this price quote or details/logistics of your river trip*

We look forward to hearing from you!